## **ROLE CHARACTERISTICS**

| Team role    | Is motivated when                        | Creates value to the team when           | Takes responsibility in the team for    |
|--------------|--|--|---|
| Doer         | he moves the team from ideas to          | he turns ideas into practice.            | work tasks and practical operations.    |
|              | practice at the right moment. Ensures    |  |   |
|              | that the work progresses at the right    |  |   |
|              | pace, considering the available time.    |  |   |
| Enforcer     | he can see his own influence on the      | he ensures that work progresses as       | goal-orientation and efficiency.        |
|              | decision-making.                         | planned.                                 |   |
| Team builder | he influences the team spirit in a       | he uses his people skills for the team's | atmosphere and relationships.           |
|              | positive way and cooperation flourishes. | benefit.                                 |   |
| Explorer     | he creates a solution with the help of   | he ensures that the team's external      | relationships and resources external to |
|              | his network.                             | resources are used.                      | the team and their use.                 |
| Innovator    | he uses his imagination.                 | he produces unconventional solutions.    | producing ideas and solution            |
|              |  |  | proposals.                              |
| Analyser     | he uses his reasoning skills for         | he demotes poor proposals and            | reasonability with regard to solutions  |
|              | completing a task.                       | favours rationality.                     | and ways of working.                    |
| Micromanager | he concentrates on a task thoroughly.    | he ensures the good quality and fine-    | performance quality and                 |
|              |  | tuning of a solution.                    | completeness.                           |
| Facilitator  | he contributes to team success.          | he ensures that all team members'        | coordinating the team sessions.         |
|              |  | opinions and viewpoints are heard.       |   |